



Stock and save big with 3M!

Two great ways to save! Add a New Category or grow an existing category 20%+ of qualifying 3M Electrical Product Categories and receive a 8% Credit*

Select Product Categories:



3M™ IDC Connectors



3M™ Wire Terminals



3M™ Comfort Grip
Gloves

3M™ Fire
Protection



3M™ Performance Plus™
Wire Connectors



3M™ Secure Grip
Wire Connectors



3M™ Cable Ties



*See reverse for details ->>

New Category Growth

- Receive 8% credit on New Category Sales of qualifying 3M Electrical Product Categories. See list of Qualifying Categories below
- Credit awarded quarterly
- New Category defined as Qualifying Category not purchased during 2019
- To be eligible for 8% credit, order must be placed at list price
- Work with your Selecta sales representative to opt-in today!

Existing Category Growth

- Receive 8% credit on Existing Category Sales when you grow the category 20%+ for qualifying 3M Electrical Product Categories. See list of Qualifying Categories below
- Credit awarded at the end of the promotional period
- Existing Category Sales must be at standard net price to be eligible for 8% credit
- Work with your Selecta sales representative to opt-in today!

Qualified 3M Electrical Product Categories:

Electrical Supplies

- Spring Connectors (Performance Plus, Secure Grip, Highland)
- IDC Connectors
- Terminals
- Cable Ties
- Comfort Grip Gloves
- Direct Bury
- Cable Stackers
- Wire Markers
- Wire Lubricants

Fire Protection

- Fire Barrier Sealant CP-25WB+
- Putty Pads
- Fire Barrier Sealant FD 150+
- Cast-In Device
- Pillows
- Fire Barrier Sealant IC 15WB+
- Fire Block Sealants
- Fire Stop Foam

Our support doesn't stop with the purchase order.

At Selecta, we are your *one source solution*:

- ✓ One stop shopping, consolidating vendors and orders. One PO, One Invoice, One Receivable, One Check, One Rep, One Customer Service Department.
- ✓ Low combinable minimum order & free freight requirements.
- ✓ Two shipping locations: Tehachapi, CA and Memphis, TN.
- ✓ Same day shipping.
- ✓ 98% fill rate.

*See your Selecta representative for more details.

Offer valid from February 1, 2020 to November 15, 2020.

Distributor must opt-in to the program through their Selecta sales representative. No product returns, except for quality issues, are allowed for this program. 3M, Performance Plus, and Scotchlok are trademarks of 3M Company. Selecta" is a registered trademark (Marca Registrada, "Marque Deposee") of Selecta Products, Inc. a California corporation. All other trademarks herein are the property of their respective owners. © 3M 2020. All rights reserved.

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